THE 5 FASTEST WAYS TO MAKE MORE MONEY

SIDE HUSTLE NATION
Greetings fellow Side Hustler, and welcome to Side Hustle Nation!

This report shares The 5 Fastest Ways to put more money in your pocket each month, and put YOU on the path toward financial freedom.

Let’s jump right in.

Enjoy!

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1. GET A RAISE

I know what you’re thinking: “Seriously? This is what he’s starting out with?”

And you’re right, it’s pretty lame.

But it’s only lame because it’s obvious.

And outside of winning the lottery, it is the single fastest way to earn more money. Think about it: if you could earn more money for the same amount of work you’re already doing, that would be great, right?

That’s what a raise is. Same input, higher output.

It’s a beautiful thing.

But how do you get a raise?

If you’re working for someone else (aka someone else controls your paycheck), this presents a challenge.
1. Be Excellent at Your Job

First things first: if your performance doesn’t *merit* a raise, this is a non-starter. Even in roles that aren’t traditionally compensated on performance (like sales), your effectiveness on the job is what matters above everything else.

If you’re struggling to deliver or in a job role that’s not a great fit, now is not the time to ask for a raise.
2. Do Your Homework

Find out what you’re worth on the open market by exploring how much your peers at other companies are making.

There are several websites and you can use for your research, since talking salary over the cubicle walls with your co-workers isn’t great office etiquette.

- GetRaised.com
- Payscale.com
- Glassdoor.com
- SalaryExpert.com
- Salary.com
- bls.gov/ooh
3. Know Your Number

Have a specific dollar amount in mind.

For example, you could say, “I would ask you to consider an increase of $4000-6000.”

4. Schedule a Meeting

Let your boss know you’d like to sit down and talk about your career growth.

5. Practice and Role-Play

Practice your delivery and role play the conversation out loud with a friend. Bonus points if the friend plays hardball and really makes you work for it.

The more times you rehearse and talk through different scenarios, the more comfortable and confident you’ll be.
6. Make Your Case

Go over your accomplishments, big wins, and even ideas for the future of your career with the company.

Talk about the new skills you’ve learned, and the new responsibilities you’ve been given. Are you a linchpin in the organization?

Example:

“I’m enjoying working here and being part of this team. The projects are challenging and rewarding, and over the past year the scope of my work has expanded quite a bit.

While my roles, responsibilities, and contributions have increased, my salary has not. I’d like to discuss the possibility of reviewing my compensation.”
1. Wait For Your Boss to Bring It Up

Because he won’t. He’s not about to voluntarily hand out money and increase his costs. It’s on you to be proactive about your salary.

2. Make Threats or Imply You Have Another Offer

It may seem like a savvy negotiating tactic, but it’s unprofessional and runs the risk of your boss calling your bluff and you packing your cubicle.

3. Overshare

If you need a raise because of financial problems at home, keep it professional in the office. After hours you might be dealing with a rent increase or child care costs but at work your boss can really only base your compensation on your job performance.

4. Expect an Immediate Response

Sometimes your boss isn’t the final decision-maker and it can take a week or two to get an answer. Any longer than that though, and it’s worthwhile to follow-up.
My friend Kai Davis (KaiDavis.com and two-time Side Hustle Show guest*) told me this story about scoring a massive raise after less than a year on the job.

And it’s not that he’s some master negotiator; it’s that he understood the game and demonstrated value beyond his tenure.

In addition to researching the market to find out his worth, Kai dug into the problems his employer was facing AND how much money those problems were costing them each year.

Then, he took the time to put together a list of specific actions he could take to address those problems and add hundreds of thousands of dollars to the bottom line.

*Kai appeared on Episode 4, How to Quit Your Job and Move to Hawaii, and Episode 59, How to Start a Side Hustle Consulting Business that Gets Paid.
Kai explains, “The only thing you need to do to charge more per hour is convince your employer that your services are worth that much.”

What’s the best way to do that?

Put your CEO hat on and take a high-level look at the company’s challenges and expenditures. Try to identify specific problems that are costing the company money, either in terms of wasted dollars or lost revenue opportunities.

Then, come up with some specific tactics you can implement to solve those problems and present those to your boss along with your other justifications for a raise.

If you can frame your solutions in terms of a dollar amount, all the better. That way, your raise looks like a fair price to pay in exchange for the big gains you identified.

You’ll look like a proactive, business-minded, problem-solving superstar who’s worth every penny of the raise you’re seeking.
OK really? I thought this was about how to make more money!

It is.

Hear me out.

I want to help you make so much money you don’t have to budget or pinch pennies or skip the Starbucks or any of that.

But for right now, for today, a dollar saved is actually better than a dollar earned.

Why?

Because you had to earn more than that dollar to have a dollar left to spend after taxes. Make sense?
For example, earlier this year my wife and I discovered we could cut our cell phone bill in half by switching providers. In total, we’ll save more than $800 this year.

Depending on your tax bracket, you might have to earn $1000-1200 at work to pay for that, even though the nominal “price tag” is only an extra $800.

In that sense, a dollar saved can be more efficient than one earned. But I’m not going to get all Extreme Cheapskates on you. This one is totally up to you how aggressively you want to pursue it.

Just know that in terms of your overall financial freedom, spending matters. It matters a lot.

You may have heard this famous quote:

“There are only 2 ways to be rich: make more, or desire less.”
I frame this in terms of your **Rat Race Freedom Number**. Your Rat Race Freedom Number is **the amount you need to earn outside of your day job** to cover your monthly expenses.

Obviously the lower your monthly expenses are, the easier this is to achieve. If breaking free from your 9-5 job is the end goal, and you can reach that goal faster by cutting your spending, I think it’s worth a look.

One exercise I recommend is to look over your bank or credit card statements from the past few months to get a feel for where your dollars are going. You might be surprised at what you find.

Think like a bootstrapper: where are the opportunities to cut cost? For us, it was the cell phone bill. We also switched car insurance companies and saved a few hundred dollars.

Putting money back in our pockets, baby.
There’s even a service called BillCutterz that will call up the companies you do business with and try to negotiate better rates on your behalf. It’s perfect if you don’t like confrontation or dealing with customer service people on the phone. The only catch is they keep half the savings.

There’s no upfront cost or risk to use the service, and if it works you’re still better off than you were before, though you might have been able to score the same deals yourself.

Link: [http://www.billcutterz.com/hustle](http://www.billcutterz.com/hustle)
The other effective method I have to curb impulse spending is called the 30-day waiting period. Here’s how it works:

I see some item I’d like to buy. Say a new hat, for example. (I’m bald – I’ve got a lot of hats.)

Instead of purchasing it right away, I set a calendar reminder for 30 days out that says, “Hey, remember that hat you wanted? You should totally get it now.”

But now a month has passed and my attitude toward said hat may have changed. It’s also a weird psychological trick; I lived (presumably) a perfectly normal and happy existence without that product in my life for the last 30 days. Would buying it now make me materially happier?

Most of the time, the answer is no.

(Of course if you spent the month in deep despair, longing for the hat – or whatever product – by all means, get it!)
Even with a 20% discount through my wife’s work, our cell phone bill with Verizon was still one of our larger monthly expenses. Since our contract was up, I decided to do some digging and see what other options were out there.

I looked at Virgin Mobile and Republic Wireless (home of the $10 a month smartphone plan), before deciding on Ting.

I had 4 main criteria:

1. The new service must be significantly cheaper than Verizon.
2. No contracts!
3. iPhone compatible.
4. Must get a signal at home. (years ago, this was a frustrating issue w/ AT&T)

And Ting met all 4.
Ting runs on the Sprint network, (which is decidedly worse than Verizon’s) but uses a unique billing structure that charges you based on what the minutes, texts, and data you actually use.

Novel concept, I thought!

Our first month on the Ting plan was $59, compared with an average of $126 with Verizon. If we maintain that level of usage or even curb it back a little, we’ll save at least $804 this year.

Read the full case study including comparisons, pros/cons, and unexpected benefits: http://www.sidehustlenation.com/cut-cell-phone-bill-in-half/

(Earn a $25 credit toward your new Ting account if you sign up through my referral link.)
But you can only cut so much before you can’t realistically cut any more. On the flip side, *your earning potential is almost limitless*. There’s a certain spending floor, but there’s really no earning ceiling!

The next 3 points will focus on how to earn more dollars outside of your day job.
The “sharing economy” is a fancy new name for the rise of peer-to-peer commerce. People can do business with people, instead of big companies, and that spells opportunity to earn extra cash.

After all, you’re people! People can do business with you!

And the best part about the sharing economy is you can tap into a wide variety of apps, platforms, and networks that already exist and have a built-in audience. No need to start completely from scratch.

How does the sharing economy work?

You offer up some service on one of these platforms, and users buy it. The company takes a percentage of the fee, but most of the money is passed along to you.
3. LEVERAGE THE SHARING ECONOMY

Airbnb is probably the most well-known example of the sharing economy. Instead of renting a hotel room on your next trip, you can opt to stay at someone else’s house or apartment.

You end up saving money compared with the cost of the hotel, and the homeowner earns some income from their spare bedroom. Win-win.

(Note: Many of these services are very new, and only available in certain cities.)
1. Share Your Home

**Airbnb.** With this peer-to-peer lodging network, you rent out your guest bedroom to travelers. You set your own rates, and you can see a guest’s profile information and ratings before they arrive.

Airbnb carries a $1 million liability policy to protect your property from damages.

Tip: The best way to stand out is to take beautiful pictures.

Earn: $50-200 a night

Site: [https://www.airbnb.com/](https://www.airbnb.com/)

Also consider: [Wimdu](https://www.wimdu.com), [Roomorama](https://www.roomorama.com)

Resource: [How a Single Apartment Turned into a $60k a Year Hands-Off Business](https://www.airbnb.com/press)
2. Share Your (Pet-Friendly) Home

**DogVacay.** If you’re a dog lover, you can open your doors to canine friends and play host to other people’s pups. It’s a great alternative to boarding for the animals, and a fun way earn some cash.

Earn: $20-50 a night

Site: [http://dogvacay.com/](http://dogvacay.com/)

Also consider: [Rover.com](http://rover.com)

3. Share Your Car (With You In It)

**Lyft.** With Lyft and Uber, you can earn money by driving people around your city. This is the perfect gig for side hustlers since demand and rates are highest on nights and weekends.

Earn: $15-25 per hour

Site: [https://www.lyft.com/](https://www.lyft.com/)

Also consider: [UberX](https://www.uber.com/)

Resource: [How to Make Money Driving in Your Spare Time](https://www.uber.com/earn/how-to-make-money-driving-in-your-spare-time)
4. Share Your Car (Without You In It)

**Turo.** Rent your car by the hour when you’re not using it. Obviously newer nicer cars command higher rates.

Earn: $5-15 per hour, an average of $500 per month

Site: [https://turo.com/](https://turo.com/)

Also consider: [RelayRides.com](https://www.relayrides.com)
5. Share Your Driveway

**JustPark.** If you live in a popular neighborhood where parking might be at a premium, you can offer your spot up for rent – if you don’t happen to be using it.

Earn: $10-40 per car

Site: [https://www.justpark.com](https://www.justpark.com)

Also consider: [Parqex](https://www.parqex.com)
6. Share Your Time

**TaskRabbit.** Earn money running errands for other people in your city. Tasks range from picking up people’s dry cleaning to waiting in line for the new iPhone. Virtual tasks you can complete online are sometimes available as well.

Earn $10-30 per hour

Site: [https://www.taskrabbit.com/](https://www.taskrabbit.com/)

Also consider: [Thumbtack.com](https://www.thumbtack.com/)
7. Share Your Knowledge

**Udemy.** Create your own online course teaching what you know and instruct students from all over the world.

Earn: $15-50 per student

Site: [http://www.udemy.com/](http://www.udemy.com/)

Also consider: [Skillshare.com](http://www.skillshare.com)

Resource: [The Path to Passive Income on Udemy – Even If You’re Not an Expert](http://www.udemy.com)

Resource: [How to Earn 6-Figures Teaching Online Part-Time](http://www.udemy.com)

Resource: [Udemy Launch Strategy and Results: $3525 in 60 Days](http://www.udemy.com)
8. Share Your Stuff

**NeighborGoods.** NeighborGoods is perfect if you’ve got a garage or attic full of stuff that rarely gets used. The lets you rent out that gear (think bikes, ladders, power tools, kayaks, sewing machines, etc) to neighbors for a fee.

Earn: $15+ per rental

Site: [http://neighborgoods.net/](http://neighborgoods.net/)
9. Share Your Local Insight

**Vayable.** Guide visitors around your city and share unique experiences the way only a local can. You set your own itinerary, activities, and pricing.

Earn: $40 and up per tour

Site: [https://www.vayable.com/](https://www.vayable.com/)

Also consider: [WithLocals](https://www.withlocals.com/)
10. Share Your Dollars

**Prosper.** Peer-to-peer lending can be an interesting addition to your portfolio. Pooled together with other lenders, you combine forces to fulfill other people’s loans. I generally buy partial stakes in these notes $25 or $50 to maximize diversification and minimize the risk in case one of the borrowers defaults.

Earn: 6-12%

Site: [http://www.prosper.com](http://www.prosper.com)

Also consider: [Lending Club](http://www.lendingclub.com)

Resource: [My Prosper.com 5-Year Performance Update](http://www.prosper.com)
3. LEVERAGE THE SHARING ECONOMY

While none of these “sharing economy” options are likely generate job-replacing income, they are excellent side hustles that have almost no barriers to entry.

You can tap into a large pool of existing customers and get started earning right away – remember, this guide is The 5 Fastest Ways to Make More Money!

One of the common themes of Side Hustle Nation is to take advantage of existing marketplaces, rather than trying to create your own from scratch.

**Want more Peer-to-Peer platforms to explore?**

I compiled this monster list of more than 200 apps and marketplaces for your side hustling pleasure.
On The Side Hustle Show, Scott Bold (ScottBold.com) shared his surprising success with Airbnb, explaining how his earnings through the site nearly covered his entire rent for the month.

We discuss the best ways to get started on the site, considerations if you don’t own your home, the unexpected upsides and downsides of hosting, along with the protections the company has put in place to make everyone feel safe.

Imagine how freeing it would be if a non-job income source could cover your living expenses!


Some people are even taking it to the next level and buying property for the exclusive purpose of renting it on Airbnb.
The age-old business model of “buy low, sell high” still works.

And with some of the new tools and platforms we have, it might work better than ever before.

This is the same business model that merchants have used for thousands of years. Why reinvent the wheel?

Here’s how it works:

1. Buy something.
2. Sell it for more than you paid.

It will cost you a little bit to get started – your initial investment – but you can multiply your money very quickly using this model.

On the next couple pages, I’ll share some examples of how you can start.
4. BUY LOW, SELL HIGH

So where can you find cheap stuff to buy?

Here are some of my favorite spots:

- Craigslist (or your country’s equivalent classifieds site)
- Garage sales, yard sales, and estate sales
- Flea markets and swap meets
- Apps like OfferUp and LetGo
- The clearance sections of your local stores
- Your library book store

But how do you know what to buy?

This part takes a little bit of research, but armed with the Internet, you should be able to find out if an item is profitable or not.

I use the free Amazon seller app to see what items are selling for on Amazon, or I’ll search the completed listing on eBay to see what similar items sold for recently.
One person’s trash is another person’s treasure, right? So where can you re-sell this stuff?

Here are some of my favorite spots:

- Craigslist (or your country’s equivalent classifieds site)
- eBay
- Amazon

See that theme of taking advantage of existing marketplaces? There is already a big audience of buyers on these sites.

One of my podcast guests earns a full-time living buying and selling items on Craigslist, and supports a family of 7 doing so. Craigslist even has a “free” section so you can get started without any upfront costs.

And this business model isn’t limited to physical items either. You can buy low and sell high with cars, houses, and even raw land.
CASE STUDY: THE AMAZON SIDE HUSTLE

My friend Travis Scott is earning $4k a month on the side from his day job, buying items locally and reselling them on Amazon.

He taps into a service called FBA (fulfillment by Amazon), in which he ships all his inventory to their warehouses, they list the items for sale on the site, and ship them to the end customer when they sell.

You can check out our full conversation here:

$4k a Month on the Side w/ Amazon FBA Clearance Arbitrage | “Highlight Reel” PDF

Others are scaling up this business by graduating to “online arbitrage” (sourcing inventory online, instead of in stores), or by importing their own products.

Additional Resources:

Retail Arbitrage on Steroids (Six-Figures in Year One) | Highlights

How to Find Your First Amazon FBA Private Label Product | Highlights
CASE STUDY:
THE FLEA MARKET FLIPPER

Rob Stephenson calls himself the Flea Market Flipper.

While it might not be the most glamorous side business, he earned $30,000 last year working 10-15 hours a week.

Every weekend you can find him at his local (Orlando) flea market looking for “odd items.” He gave the example of finding a prosthetic leg for $30 and reselling it the next day on eBay for $1000.

There are diamonds in the rough all over the place; it just takes some time and energy to find them. Still, I believe the “buy low, sell high” model is still alive and well and one of the fastest ways to begin earning job-free income.

My Conversation w/ Rob:

Rob's $30,000 Side Hustle: Flea Market Flipping
The next fastest way to earn extra money is by freelancing, or selling your skills on the open market. You can do this both locally and online, and you might be surprised by the variety of skills in demand.

For the purposes of this guide, I will lump all these services under the “freelancing” umbrella:

- Administrative Support
- App Development
- Audio Editing
- Copy Editing / Proofreading
- Graphic Design
- Photography
- Search Engine Optimization
- Social Media Management
- Software Development
- Tax Preparation / Bookkeeping
- Transcription
- Translation
- Tutoring
- Videography / Video Editing
- Web Development
- Writing
- and more...
Freelancing can be a great way to supplement your income. The hours are flexible – you can work as much or as little as you choose -- and exercise some skills you already have. Meanwhile, companies love it because you work on-demand and they don’t have to keep someone on their full-time payroll.

Another thing that’s nice about freelancing is you don’t have to come up with the ideas from scratch – the client will generally give you some direction and guidance.

There are a couple ways to get started as a freelancer. The first is to simply work your existing network and let people know you’re now doing some freelance graphic design in your spare time.

I wouldn’t be too pushy or be the person who spams their Facebook feed every night, but the idea is just to make people aware of your skills and service for when the need arises – and for when someone they know might need your help.

You might offer to do some initial work for free or for a discounted rate to help build your portfolio and gather client testimonials.
Next, you can post your service on Craigslist. I hesitated to even include this, because it sounds so cheesy, but I was really surprised how effective it was for my wife’s photography side hustle.

She and her partner posted an ad for their photography business and almost immediately had leads coming in. Initially they priced themselves aggressively low to build a portfolio, but this strategy continues to bring in new customers even now that they’ve raised the rates.

**Pro Tip:** Since the default Craigslist search is for the “for sale” section, you’ll get more eyeballs posting there as opposed to the “services for hire” section. And like with anything else, use your best judgment and discretion when doing business with anyone you don’t know.

**Extra:** [How to Make $1000 in Side Income on Craigslist This Month](#)
To reach a broader audience, try your hand at one of the massive online freelance marketplaces such as Upwork. Competition is stiff, and it will take a little bit of salesmanship to stand out, but everyone has to start somewhere.

Consider this: all the seasoned veterans on those sites were once sitting in your same exact position – with no portfolio and no feedback. But they got started and began winning bids, and you can do the same.

**Pro Tip:** When bidding on jobs, one way to stand out from the crowd is to record a personalized video introduction. It doesn’t take much time, but the additional effort will definitely warrant your bid a closer look.

Another fun place to start is Fiverr, a marketplace of goods and services all starting at $5. Look around to get your creative juices flowing.

What could you sell for $5?

**Extra:** My First Year on Fiverr (I’m $7490 Richer) | Highlights
Daniel DiPiazza (Rich20Something.com) shared an interesting out-of-the-box freelance story with me on The Side Hustle Show.

He was working as a tutor for $18/hour, but learned the tutoring company was charging over $100/hour for his services – and he was doing all the work!

So he set out on his own, but with one creative twist. Instead of one-on-one tutoring, he applied a one-to-many classroom model.

Since he already had the qualifications and teaching materials, he pitched the service not to the students or the parents, but to the education counselors who in turn did the selling for him.

The results:

30 students x $100 divided by 3 1-hour classroom tutoring sessions = $1000 / hour!
Building a business is intentionally the last point in this report. It’s more difficult than the previous 5 options, but it’s also the one with the highest potential upside rewards.

Here’s what I mean. The other 5 methods are somewhat linear; you’re extra earning power looks something like this:

Over time, you can earn extra money, but in most cases your output (the income) is tied to your input (your time).

For example, with Lyft, the more you drive, the more you can earn…

But there are only so many hours in the day you can drive, and only so much demand for rides.
In building a business, especially a time-leveraged business, you can dramatically change the shape of the graph.

The long-term potential is huge. You’re building an asset that can pay off many times more than tapping into the sharing economy or freelancing.

The challenge is the timing. The other methods are decidedly faster – you can begin earning right away. Depending on your business model and execution, it might take several months or even a year or more before you reach the same level you could have achieved with one of the other methods.

In fact, you’ll notice the chart even dips below $0 for a while, indicating the possible startup costs you might incur.
However, while the other tactics described in this book can help deliver some “quick wins,” there is simply no better long-term path to financial independence than building your own business.

So how to get started?

*That’s the million dollar question.*

Do this:

**Step 1.**

Pull out your resume and write down every job role you’ve ever had. By definition, if someone else was paying you to perform a job, that’s a valuable skill.

Which ones were your favorites? Which ones were terrible? Which ones were you particularly good at?
5. BUILD A BUSINESS
FINDING YOUR IDEA

Step 2.
What are you excited about outside of work? What are your hobbies or skills? Write those down.

Step 3.
What problems / issues have you dealt with or overcome in your own life? This is an important one. Write those down too.

After all, if there was a challenge or problem you faced, odds are others are facing it too -- and you might be able to help them.

You’re probably not writing. I never write stuff down when people tell me to. But some sort of visualization / mechanics of pen on paper is important here. (Typing’s OK if you want to save a tree.)
Your business idea lies at the intersection of these 3 lists.

Here’s a personal example.

I built ShoeSniper.com (formerly ShoesRUs.net) at the intersection of these three lists. I had interned at an online footwear retailer, which gave me some background in the marketplace, as well as in online advertising and affiliate marketing.

I was excited about building websites, having dabbled with some VERY rudimentary sites in college. There’s almost zero technical programming skill, but it was always fun to mess around, upload the files, hit refresh, and watch your site change.

And finally, I was frustrated by the comparison shopping experience offered by some of the big sites. Their algorithms weren’t very tight (meaning the results weren’t very accurate), and they almost never included any relevant coupon codes – a critical piece in calculating the actual price.
Unfortunately, building something of that scope was far beyond my technical ability, so I wrote up my project spec and contracted a web development company to build out the site.

After that, I hustled like crazy.

3 years of nights and weekends before I felt comfortable quitting my job.

What’s your intersection?
Here’s another example. While I was side hustling to build the shoe site, my day job was working for Ford as a manufacturer rep to their dealers.

I worked on the parts and service side of the business, and have the perfect business idea for an accomplished service advisor. (A service advisor is the guy or girl who writes up your work order when you come in for maintenance or repair. They serve as a liaison between the mechanics and the customers.)

Let’s say you’re a service advisor and are pretty good at your job. Maybe not the best in the world, but pretty good.

Every service advisor has the same (sometimes conflicting) motivation: keep their customers happy and earn more money. (Most are paid commission on the labor hours they sell, and customers with high repair bills are generally not the happiest campers.)
CASE STUDY: INTERSECTION #2

But as a pretty good service advisor, you’ve unlocked the secret sauce to higher average order values AND strong customer satisfaction scores.

Since all of your peers at dealerships and repair shops all around the country face the same struggles every day, could you help them by sharing what you know?

Could you put together some training material for them? Could you write a book?

Could you teach how you overcame the challenges of the job in an online or in-person seminar?

Boom: business idea!

What’s your intersection?
One last example, and this is a well-known one in the online marketing world, is Pat Flynn’s GreenExamAcademy.com.

In his day job as an architect, he was studying to pass the LEED exam, a certification for designing “green” buildings.

He compiled his study notes online and ultimately realized that thousands of other architects were studying for the same test and looking for information. Like any good business owner, he packaged the information into a digital book and slapped a price tag on it.

Since the study guide was at the intersection of his experience and skills, and a challenge he’d overcome (and that many others faced), it ended up being a great business, routinely earning a few thousand dollars a month on autopilot.

What’s your intersection?
CONCLUSION

Whatever path to extra income you choose, it doesn’t have to be a lonely road.

In fact, I’d love to work with you to get your side hustle off the ground or ramp it up to the next level.

There’s a whole “Nation” of side hustlers out there supporting each other, and I hope you’ll join us in our free private Facebook community:

https://www.facebook.com/groups/SideHustleNation

Hustle On!

-Nick